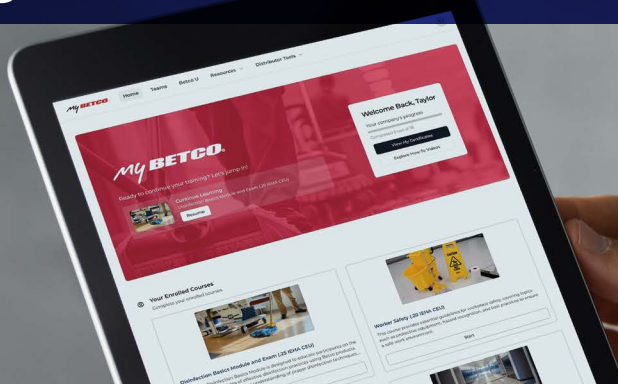
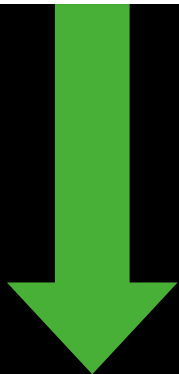


MyBetco® Streamlines Training and Eliminates Thousands in Annual Costs



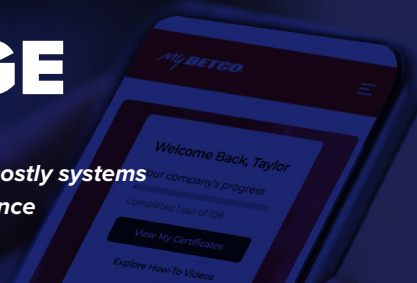
A renowned private university was looking to improve its internal training programs for custodial and operations staff. Like many large institutions, it faced challenges in delivering consistent onboarding and OSHA compliance training across multiple campuses and teams. With limited personnel and fragmented platforms, the operations team needed a more efficient solution.

Nearly
\$20,000
in **Annual Savings**



THE CHALLENGE

- 3 team members managed all training efforts
- Training resources were spread across multiple costly systems
- Limited bandwidth to improve and track compliance
- Difficulty maintaining OSHA compliance



THE SOLUTION

A Betco® representative introduced MyBetco®, a centralized virtual platform designed to streamline training across departments. The free platform offers user-friendly access paired with powerful capabilities.

- Consolidates training modules, product information, and team management in one location
- Provides content in many world languages, with full platform translation
- Ensures OSHA-compliant training with automated certificate tracking
- Available at no additional cost
- Potential to replace existing paid tools

Following an in-depth discovery call, the Betco representative created user profiles for supervisors and began preparations for a full rollout.

Available on MyBetco, Betco U E-Learning Courses are known across the industry for their interactive and engaging features that boost comprehension through:

- Video and interactive exercises
- Knowledge checks
- Downloadable certificates

With over 20 free courses available—and more in development—Betco U provided the facility with the opportunity to digitally streamline their training processes.

THE RESULTS

Projected **50%** Reduction in labor

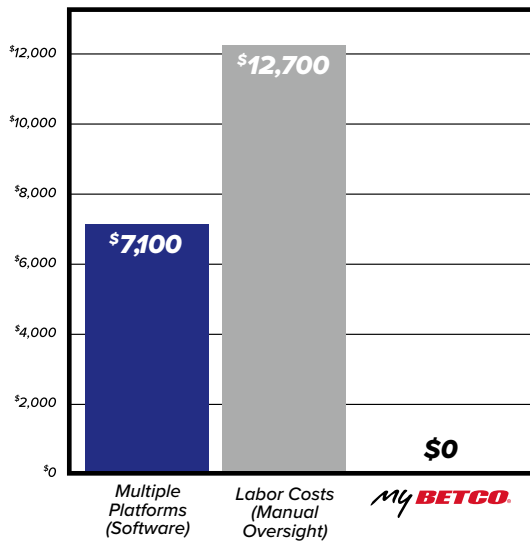
Even in its early stages, MyBetco is driving meaningful improvements for the university's operations team. Instead of relying on 3 separate systems and a small group of overextended staff, the university now uses a single, centralized platform that's easier to manage, more scalable, and more effective for compliance.

By consolidating resources into a single platform, the university expects to save significant labor hours that were previously spent on manual tracking and follow-up. The platform also improves OSHA compliance through access to up-to-date, standardized training and automatic generation of completion certificates. These benefits strengthen internal processes, reduce risk, and ensure cross-departmental accountability.

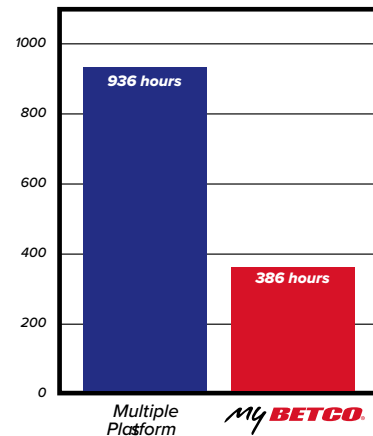
Cost savings are another major advantage. Previously, the university utilized multiple third-party platforms for inspections, reporting, and training—each with separate fees and login credentials. Transitioning to MyBetco is projected to **save over \$7,100 annually in software costs** alone.

In addition, each of the 3 team members previously dedicated around 6 hours per week to training tasks. With MyBetco in place, this workload is expected to decrease by nearly 60%, **saving over 550 labor hours annually**—equivalent to approximately \$12,700 in labor cost savings. Combined with the \$7,100 in software savings, the university is projected to **save nearly \$20,000 annually**.

Annual Cost Comparison



Hours Required to Manage Training Annually



With a full implementation underway and strong engagement from operations leadership, Betco is well-positioned to be a long-term partner in the university's training and compliance strategy—helping to simplify operations, reduce costs, and improve consistency campus-wide.

Want to streamline training and reduce costs across your organization?

Contact your Betco representative to get started with MyBetco.



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