iBet® Facility Resources

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ESTIMATOR

What are you doing to manage your organization's cleaning and maintenance costs?

Estimator provides the tools for professionals to assess their specific facility's needs and justify converting to superior innovative chemical and equipment solutions from Betco®.

Estimator has excellent tools to help **PLAN** the overall budget of a facility's cleaning and maintenance program.
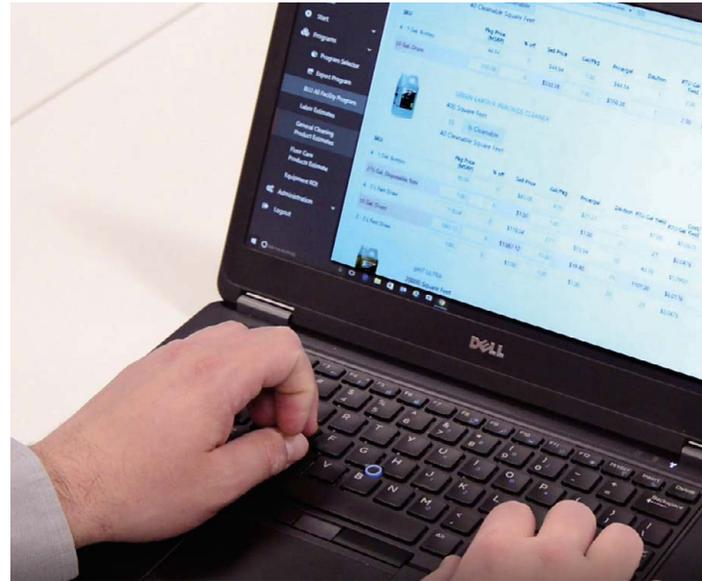
Use Estimator to **CALCULATE** the cost, procedures, methods and frequency of a cleaning program to reduce wasting time and materials and increase product spend and effectiveness.

Estimator can provide information and data that will **EMPOWER** you in making the best decisions for your facility's cleaning program.

ESTIMATOR FEATURES:

✔ Gather data and use it to discover insights to help develop a more effective cleaning program

✔ Develop a thorough maintenance budget that allocates Labor, Chemical and Equipment spending

✔ Estimate personnel needs and cleaning schedules using built-in ISSA cleaning times and standards

✔ Assess and adjust the cost, procedures, methods and frequency of a complete cleaning program

✔ Track all programs, products and procedures for multiple facilities to save time and resources

Within five years there will be over 50 billion smart connected devices in the world, all developed to collect, analyze and share data.

Estimates suggest that by better integrating big data, healthcare could save as much as **$300 billion a year** — that's equal to reducing costs by $1,000 a year for every man, woman and child.

Talk to your Betco® Regional Sales Manager to get started today!

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Who is Estimator for?

Sales representatives can use Estimator to discover deeper insights, effectively prescribe solutions and calculate labor and chemical costs for their customers.

Organizations such as school districts, healthcare facilities and property management companies can use Estimator to develop cleaning and maintenance procedures across multiple facilities and estimate cleaning and maintenance budgets.

How do I access Estimator?

1. Access to Estimator is automatically added to any Gold, Silver, and Bronze distributor sales representative with access to Customer Central. Need access to Customer Central? Contact your Betco.com company administrator or your Betco® Regional Manager.
    Betco Customers can be given access can access to Estimator by creating a betco.com Customer Central account, then contacting their Betco representative for access to Estimator.

2. To access to Customer Central, go to Betco.com in your browser and click on "Login" under the "Resources" tab.

3. Click on the "iBet" button or click the "Resources" tab and "iBet Facility Resources" in the drop-down menu.

4. Click on the Estimator logo and you will be taken to the Estimator homepage where you can get started.

How do you use Estimator?

1. Create an end user profile or select an existing one.

2. Within this end user profile, you are able to create facility profiles and add details that define the size, type of facility and procedures used to maintain the building.

3. Create a program by defining the details for a specific facility or multiple facilities. For example, you could create a Summer Cleaning Program and a School Year Program for the same set of school buildings.

4. Use one of the following Estimate Tools:
    *   The Labor Estimate Tool calculates costs, analyzes building and room size, wages information, and determines cleaning frequency and ISSA times and standards for cleaning procedures to develop a comprehensive cleaning plan and project labor hours and costs for maintaining the facility.
    *   The General Cleaning Estimate tool calculates the types and quantity of general cleaning chemicals needed for proper facility maintenance.
    *   The Floor Care Estimate tool is equipped to estimate the cost of chemical needed for the most efficient and effective routine and project costs based on the floor care plan.
    *   Equipment ROI Tool recommends equipment to reduce cost and increase efficiency.

5. There are two ways to export your Estimator information:
    a. Export to PDF allows you to download a PDF version of the Estimates within your program.

    b. Export to Proposer pushes your Estimator data to Proposer and automatically enters the amount of product needed based on the estimate created from the General Cleaning Estimate, Floor Care Estimate and Equipment ROI tools.

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