

iBet[®] Facility Resources



How are you delivering training for your cleaning and maintenance team?

Betco[®] University provides onsite and online training for new and experienced cleaning and sales professionals.

Betco U helps you **LEARN** through self-paced online courses, hands on experience, training videos, multimedia resources and webinars.

Betco U empowers organizations to **TRAIN** their employees using the standards in the industry with consistency and accountability.

Betco U can be used at any level to **DEVELOP** skills in any area to allow for expansion in the capabilities of individuals and the organization as a whole.

BETCO U FEATURES:

- ✓ Cleaning procedural training modules are accredited through IEHA
- ✓ Web-based interactive training modules and videos
- ✓ Onsite and online training developed for sales professionals
- ✓ Allows organizations to provide consistency in their training program



40% of employees who receive **poor job training** leave their positions within the first year.

68% of workers say **training and development** is the most important workplace policy.

Talk to your Betco[®] Regional Sales Manager to get started today!



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BETCO® U

Who is Betco® U for?

Betco U is dedicated to training cleaning and sales professionals in the Jan San Industry. With over 30 online courses, you can get an in-depth look into cleaning and maintenance standards, methods, products and earn IEHA CEU Credit, receiving certificates upon course completion.

What courses are available on Betco U?

FOR CLEANING PROFESSIONALS

	CEU
Restroom Sanitation	.20 IEHA CEU*
Basic Cleaning Techniques	.25 IEHA CEU*
OSHA Bloodborne Pathogen	.20 IEHA CEU*
Basic Chemistry Knowledge	.20 IEHA CEU
Worker Safety	.20 IEHA CEU
Powered Equipment	.20 IEHA CEU
Dilution Control	.25 IEHA CEU
HAZCOM GHS	.20 IEHA CEU*
Infection Control Basics	.25 IEHA CEU
Patient Room Disinfection	.25 IEHA CEU*
Slip and Fall Prevention	.20 IEHA CEU*
Skin Care	.30 IEHA CEU*
Disinfection Basics	.25 IEHA CEU
Resilient Floor Care	.40 IEHA CEU*
Carpet Care	.30 IEHA CEU*
Educational Facility Disinfection	.25 IEHA CEU*
Sports Zone® Wood Floor Care	.30 IEHA CEU*
Cleaning for Health and the Environment (Sustainable Cleaning)*	
WHMIS (Workplace Hazardous Materials Information System)	
ISSA Cleaning Industry Management Standard (CIMS)*	

*Available in Spanish

FOR SALES PROFESSIONALS

Betco Sales Process
 Productive Prospecting Techniques
 Time and Territory Management
 Question and Listening
 Betco Hospitality and Lodging Program Training Module
 Betco Property Management Program Training Module
 Work Loading Basics

How do I access Betco U?

1. Access to Betco U is automatically added to anyone with a Customer Central account. Need access to Customer Central? Go to Betco.com, click on "Login" under the "Resources" tab and fill out the registration form.
2. Access to the Sales Professional focused courses on Betco U are automatically added to any Gold, Silver and Bronze distributor sales representative with Customer Central access. For distributor sales rep access within Customer Central contact your Betco.com company administrator or your Betco Regional Manager.
3. To access to Customer Central, go to Betco.com in your browser and click on "Login" under the "Resources" tab.
4. Click on the "iBet" button or click the "Resources" tab and "iBet Facility Resources" in the drop-down menu.
5. Click on the Betco U logo and you will be taken to the Betco U homepage where you will see all of the available course options.



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